

## Black-eyed Susan Designer Incentive Program Agreement

Welcome to the Black-eyed Susan Designer Incentive Program! Please complete form below and submit directly to Home Store Manager John Gibbs at [style@besusan.com](mailto:style@besusan.com), along with a copy of your resale certificate, business license and business card. Same-day processing can apply.

Name \_\_\_\_\_

Name of Firm \_\_\_\_\_

Business Address \_\_\_\_\_

Business Phone \_\_\_\_\_ Email \_\_\_\_\_

Date of Application \_\_\_\_\_

Tax ID# \_\_\_\_\_

This agreement will be honored at the Black-eyed Susan home store.

- To qualify, the following must be submitted and attached to this agreement: tax ID number, copy of resale certificate, copy of business license and business card.
- If your firm has multiple designers, each designer must complete the agreement.
- Designers will not be eligible for the trade discount or receive tax exempt status without a completed agreement.
- The trade discount is not valid with any other offer, purchase of gift cards, shipping, or on any clearance merchandise.
- The named designer must be present with their client when merchandise is selected and at the time the order is placed; otherwise the sale will not receive the trade discount. The designer may do the selection process alone, but their client may not.
- The trade discount amount will be applied to all orders according to the Designer Incentive Program. The named designer must be on the client's Sales Order Form in order to receive the discount.
- Orders taken will be delivered according to manufacturer's schedule; "delayed deliveries" will not be accepted. Merchandise will not be held longer than 30 days without payment in full.
- All orders are subject to Black-eyed Susan's payment terms and policies.
- Black-eyed Susan reserves the right to cancel the Designer Incentive Program at its discretion.

I have read and understand the terms of this agreement:

\_\_\_\_\_  
Designer Date Black-eyed Susan Date

*This section for office use only. All items are required.*

Copy of Business Card

Tax ID Number

Copy of Resale License/certificate

Copy of Business License

Signed Copy of Designer Incentive Program Agreement